

THOMPSON STREET

CAPITAL PARTNERS

**A committed, experienced, reliable team
focused on founder-led businesses,
creating value by supporting growth.**

Thompson Street Capital Partners is a St. Louis-based private equity firm focused on investing in middle-market businesses.

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**THOMPSON STREET
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120 SOUTH CENTRAL AVE.
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ST. LOUIS, MO 63105

INVESTMENT PROFILE

Sectors:

- Healthcare & Life Science Services
- Software & Technology Services
- Business Services & Engineered Products

Criteria:

- EBITDA typically between \$1mm–\$20mm
- High Gross and EBITDA margins
- Strong return on net assets
- Predictable revenue
- Solid and sustainable growth
- Leading position in niche industry
- Limited customer concentration
- Proven management team

Transaction Types:

- Recapitalizations
- Management buyouts
- Family businesses in transition
- Corporate divestitures
- Take-privates

“If you’re looking for a partner who is going to jump into the foxhole with you and fight the battle of growing the business, I don’t see how you could do better than Thompson Street ... they backed up everything that they said they would do.”

– TIM BEST
Bradley-Morris, Inc.

“We wanted a partner that had the same morals and integrity as our company. And we found that in Thompson Street.”

– JON DOBBS
Allied 100

“They’re very competent, very technically savvy, but at the same time they’re really accessible – easy to work with. We would definitely recommend Thompson Street to other companies that are looking to grow.”

– SCOTT REPERT
Superior Linens

CURRENT INVESTMENTS

ALPACA AUDIOLOGY

alpacaaudiology.com
Springfield, Missouri



Provider of audiology clinics and a buying group/negotiating network for audiologist practices.

ANALYTICAL LAB GROUP

mra-bact.com
accuratuslabs.com
Massachusetts/Minnesota/San Francisco



FDA- and EPA-focused microbiology testing services to the healthcare, drug and consumer product industries.

BIORECLAMATIONIVT*

bioreclamationivt.com
Westbury, New York



Provider of biological products to the early stage drug discovery and development industry.

FIRMA CLINICAL RESEARCH

firmaclinicalresearch.com
Maryland/Illinois



Full service contract research organization for pharmaceutical, biotechnology and medical device companies.

HEALTHCARE LINEN SERVICES GROUP

loganslinens.com
superiorhealthlinens.com
Kentucky/Wisconsin



Institutional healthcare linens services.

INFINITY BEHAVIORAL HEALTH SERVICES

infinitybehavioral.com
Fort Lauderdale, Florida



Revenue cycle management services for the behavioral health industry.

ISTO BIOLOGICS

istotech.com
St. Louis, Missouri



Advanced orthobiologics solutions for the spine.

REVENUE MANAGEMENT SOLUTIONS

revmansolutions.com
Oklahoma City, Oklahoma



Provider of digital processes that facilitate matching, posting and reconciliation of health care payments to underlying claims.

TROPICHEM RESEARCH LABS, LLC.

tropichem.com
Jupiter, Florida



Producer for global animal health brands and other specialty chemical formulations.

VETERINARY TECHNOLOGY GROUP

St. Louis, Missouri



Provider of veterinary technology, medical devices and related consumable products.

BCC SOFTWARE, LLC

bccsoftware.com
Rochester, New York



Provider of software and data solutions designed to enhance direct mail processing and multi-channel marketing.

COMPLUS DATA INNOVATIONS, INC.

complusdata.com
Tarrytown, New York



Enterprise Enforcement Solutions (EPES) and payment processing to municipalities.

CONTROLSCAN, INC.

controlscan.com
Alpharetta, Georgia



Industry-leading managed compliance services, and managed security and network services products.

GLOBAL SOFTWARE, INC.

globalsoftwareinc.com
Raleigh, North Carolina



Microsoft Excel-based automation and reporting software to enhance enterprise resource planning platforms.

GUROBI OPTIMIZATION, LLC

gurobi.com
Houston, Texas



Provides optimization products that fully exploit the latest mathematical, engineering and computing technologies.

SOFTWARE TECHNOLOGY, INC.

tabs3.com
Lincoln, Nebraska



Provider of financial and practice management software to small and mid-sized law firms in the United States.

TIERPOINT*

tierpoint.com
St. Louis, Missouri



Data center colocation, Internet connectivity, managed services, cloud services and disaster recovery.

BRADLEY-MORRIS

bradley-morris.com
Kennesaw, Georgia



Outsourced recruiting solutions for companies seeking military-experienced talent.

CONNECTICUT ELECTRIC

connecticut-electric.com
Anderson, Indiana



Designer, manufacturer and distributor of electrical components.

DOMAILLE ENGINEERING, LLC.

domailleengineering.com
Rochester, Minnesota



Engineering solutions, precision manufacturing services and leading OEM of optical fiber polishing equipment.

STAYLOCK STORAGE

staylockstorage.com
St. Louis, Missouri



Provider of storage and parking services.

TRISTAR GLOBAL ENERGY SOLUTIONS, INC.

tristarges.com
Houston, Texas



Hydrocarbon cleaning, decontamination, degassing and maintenance services for refineries/petrochemical plants.

*Partial Exit – TSCP Retains Minority Position

REPRESENTATIVE EXITS

ALLIED 100

Woodruff, Wisconsin



Online retailer of automated external defibrillators (AEDs), AED supplies and AED medical direction services.

DCL MEDICAL LABORATORIES

Indianapolis, Indiana



A woman's health-focused laboratory providing diagnostic and clinical trial testing.

OPTION 1 HEALTHCARE SOLUTIONS

Phoenix, Arizona



In-home enteral and oral nutrition therapy products/services.

RECEIVABLES MANAGEMENT PARTNERS

Greensburg, Indiana



Accounts receivable and revenue cycle management services to the healthcare industry.

BARCODESINC

Chicago, Illinois



Online-focused provider of data tracking products/services.

BROADCAST ELECTRONICS

Quincy, Illinois



Mission-critical solutions for broadcast and Internet radio.

FOCUSVISION

Stamford, Connecticut



Provider of integrated research management tools.

IRON DATA

Atlanta, Georgia



Technology solutions to operational process issues for transportation, logistics and public sector.

VADDIO

Minnetonka, Minnesota



Proprietary video capture systems and software.

IRACORE INTERNATIONAL

Hibbing, Minnesota



Designer/manufacturer of protective coatings applied to oil pipelines and industrial equipment.

KELE

Memphis, Tennessee



Manufacturer/distributor of peripheral control and building automation interface products.

THERMON

San Marcos, Texas



Manufacturer of heat tracing equipment for the energy, chemical processing and power generation markets.

UNIVERSAL AIR FILTER

Sauget, Illinois



Engineered air filtration products for the electronics and power generation industries.

WADDINGTON NORTH AMERICA

Covington, Kentucky



Manufacturer of plastic disposable tableware.