

THOMPSON STREET

CAPITAL PARTNERS

ALLIED 100, PORTFOLIO COMPANY OF THOMPSON STREET CAPITAL PARTNERS,
ACQUIRES ASSETS OF AVANTECH

ST. LOUIS (December 6, 2013) – Thompson Street Capital Partners (TSCP), a private equity firm based in St. Louis, announced today that one of its portfolio companies, Allied 100, (www.aedsuperstore.com) has acquired certain assets of Avantech. The Naples, Florida-based company was a distributor of Physio-Control-branded Automated External Defibrillator (AED) units and supplies. Terms of the transaction were not disclosed.

Avantech had earned a loyal customer base throughout the United States that was served primarily through calls to its toll-free numbers. Said Neal Berman, Managing Director of Thompson Street, “Avantech was an ideal fit for Allied 100 due to similarities in their marketing models and their product expertise.”

The company’s operations are now consolidated into Allied’s facility and its customer base has been successfully incorporated. Avantech customers have access to the same line of AEDs as before, but now may choose from a more comprehensive variety of AED-related products and services from Allied 100.

“Avantech represents an important addition to our growing Allied 100 business,” Mr. Berman said. “We look forward to building upon the company’s well-deserved reputation as a premier provider of high quality AEDs.”

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