

THOMPSON STREET

CAPITAL PARTNERS

THOMPSON STREET CAPITAL PARTNERS MERGES ECHOSAT AND CONTROLSCAN UNDER THE CONTROLSCAN BRAND

ST. LOUIS (May 25, 2017) – Thompson Street Capital Partners (TSCP), a private equity firm based in St. Louis, announced today the merger of its portfolio companies EchoSat, Inc. (EchoSat), and ControlScan, Inc. (ControlScan). The companies will now operate as one company under the ControlScan brand name. ControlScan’s existing office in Alpharetta, Georgia will serve as the company’s global headquarters, while the current EchoSat offices in Lexington, Kentucky will remain intact and serve as the primary location for the Managed Security Services division.

EchoSat (www.echosat.com) is a provider of payments security, managed firewall and managed network solutions, while ControlScan (www.controlscan.com) is one of the nation’s foremost PCI compliance and security companies.

With the combination of ControlScan’s industry-leading managed compliance services product suite and EchoSat’s suite of managed security and network services products, the company will more effectively serve both the compliance and security needs of its combined client base of more than 775,000 payment card accepting merchant locations across North America.

Mark Carl, CEO of EchoSat, who will remain the CEO of ControlScan said, “We’ve worked in conjunction with ControlScan for a number of years as a referral partner. We have found them to be highly respected by both merchants and acquirers in the marketplace, and they are a company that we hold in high regard. We feel that the combined companies will provide a stronger set of products for our merchants and acquirers looking for both managed security and managed compliance solutions.”

Said Jim Cooper, Managing Partner of Thompson Street, “We’re very excited about the merging of this powerful combination of skill sets. The consolidated ControlScan company will provide hundreds of thousands of customers with superior payment processing, network segmentation, security and redundancy for payment data, disaster recovery and data center colocation, managed firewall and network solutions, and cyber security capabilities.” Added Mr. Cooper, “TSCP will continue to actively seek complementary acquisitions for the ControlScan platform.”

###