

THOMPSON STREET CAPITAL PARTNERS, CHARTERHOUSE GROUP, AND CEQUEL III EXPAND DATA CENTER PLATFORM WITH THE ACQUISITION OF PERIMETER TECHNOLOGY

ST. LOUIS, MO (Nov. 1, 2011) Thompson Street Capital Partners (TSCP) and Charterhouse Group, Inc. (Charterhouse), have announced their acquisition of Perimeter Technology, LLC (Perimeter) of Oklahoma City, in partnership with Cequel III, a St. Louis-based management and investment firm. Perimeter is the leading provider of data center colocation and managed hosting services in the Oklahoma region, with facilities in Oklahoma City and Tulsa.

Perimeter will become a part of Cequel Data Centers, LLC (Cequel). Combined with Colo4, a leading provider of carrier-neutral colocation data center services in the Dallas area, Cequel will have three state-of-the-art data center facilities with more than 70,000 square feet of raised floor data center space serving the contiguous Texas and Oklahoma regions.

"We're extremely excited about the Perimeter addition to our data center platform," said Bob Dunn, Managing Director, TSCP. "Our partnership with Charterhouse and Cequel III has been highly successful and we continue to believe the data center industry offers multiple avenues for both organic and acquisition-driven growth."

Charterhouse Managing Director Bill Landuyt commented, "This expansion of our initial Colo4 acquisition platform highlights our enthusiasm for the data center industry and marks our sixth investment partnership with the Cequel III team and second with Thompson Street. We look forward to continuing this successful collaboration in employing our time-tested buy-and-build strategy within this rapidly growing business services segment."

Added Paul Estes, President and CEO of Cequel, "The Perimeter acquisition represents a continuation of our original plan for growing our data center platform. Combined, Colo4 and Perimeter will create a strong regional provider of data center services in Texas and Oklahoma."

## **About Thompson Street Capital Partners**

Thompson Street Capital Partners (<a href="www.tscp.com">www.tscp.com</a>) is a private equity firm investing in service, manufacturing and distribution businesses. The firm partners with management in growth capital, recapitalizations, management buyouts, corporate divestitures, family businesses in transition and take-private transactions. Thompson Street Capital Partners is located in St. Louis, Missouri and was founded in 2000.

## **About Charterhouse Group**

Charterhouse Group (www.charterhousegroup.com) is a private equity firm with almost four decades of experience in working with entrepreneurs and building leading middle-market companies. Established in 1973, Charterhouse has invested in excess of \$2 billion in equity and established more than 100 platform companies with a focus on executing buy-and-builds within the Healthcare Services, Business Services and Consumer Products and Services sectors.